

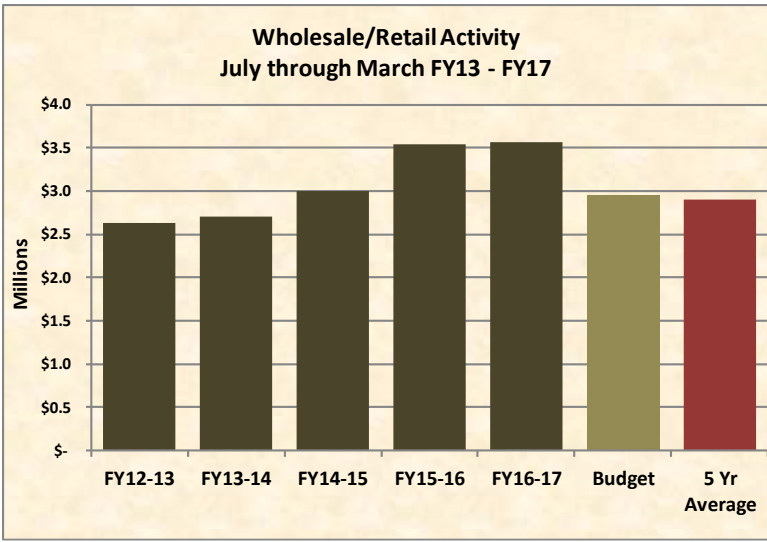
## TOWN OF FOUNTAIN HILLS

### Local Sales and Use tax Collections for Nine Months Ended March 2017

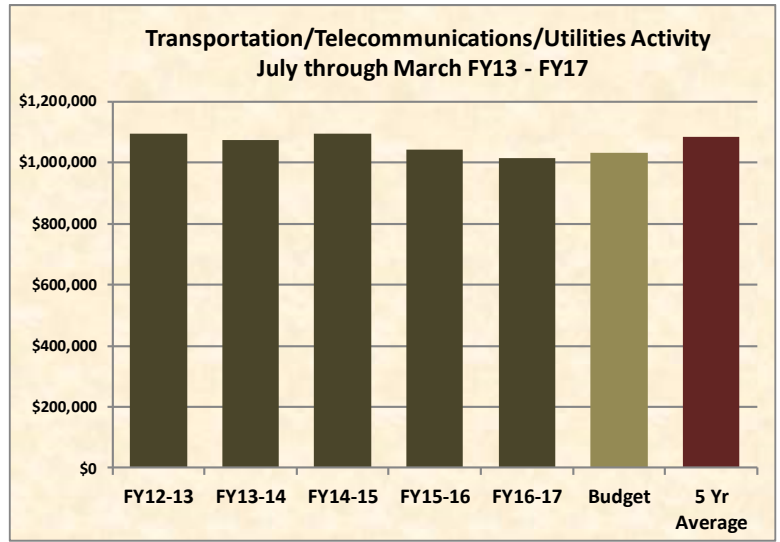
This report contains information regarding the actual revenue collections from the 2.6% local sales tax – 2.3 percent is reflected in the General Fund, 0.2 percent is dedicated to pavement management program and 0.1 percent is dedicated for downtown development (which is further subdivided with 20% for downtown strategy and 80% for economic development). One half of the sales tax collections from construction are dedicated to the Capital Projects Fund.

Nine Months Ended March 2017 - Local Sales Tax Revenues					
CATEGORY	YTD FY15-16	YTD FY16-17	Total FY16-17 Budget	% Total FY16-17 Budget	%Incr/(Decr) from Prior Year
Construction	\$ 740,170	\$ 552,924	\$ 649,534	85.1%	(25.3%)
Transportation/Utilities	1,043,226	1,013,724	1,031,003	98.3%	(2.8%)
Wholesale/Retail	3,545,144	3,567,494	2,955,292	120.7%	0.6%
Restaurant/Bars	527,005	566,060	574,790	98.5%	7.4%
Real Estate	404,227	459,605	641,735	71.6%	13.7%
Services	519,206	569,165	289,850	196.4%	9.6%
Misc.	70,567	42,142	612,383	6.9%	(40.3%)
Grand Total All Funds	\$ 6,849,545	\$ 6,771,114	\$ 6,754,587	100.2%	(1.1%)

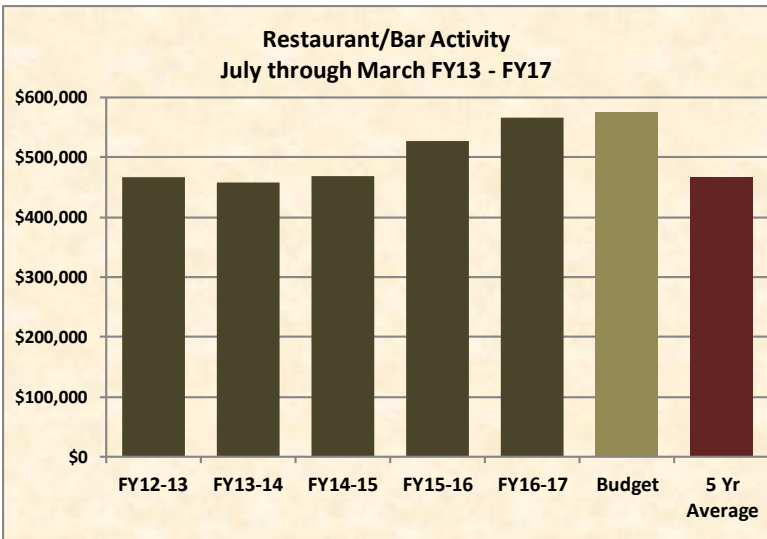




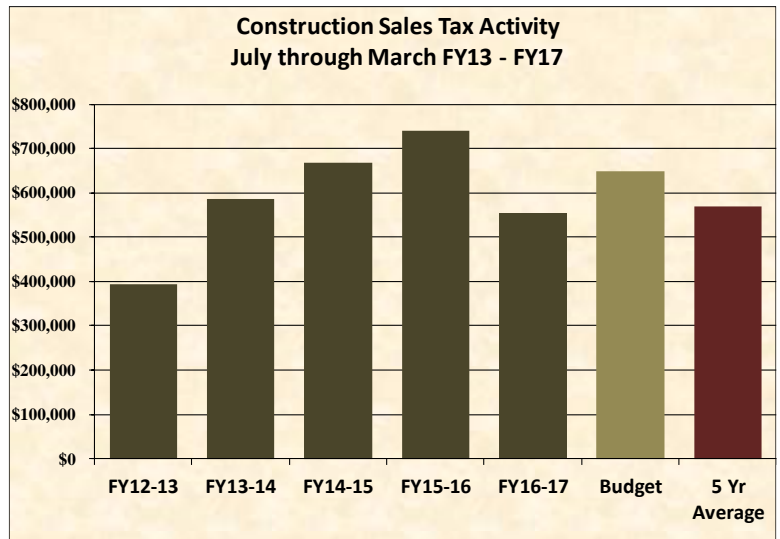
Increase over prior year = 0.6%  
Actual to Budget = 120.7%



Decrease over prior year = 2.8%  
Actual to Budget = 98.3%



Increase over prior year = 7.4%  
Actual to Budget = 98.5%



Decrease over prior year = 25.3%  
Actual to Budget = 85.1%